

Savvy Procurement: How to ensure that procurement delivers on its potential

While your organisation may need the value that procurement can deliver, it is not always as easy to sell the benefits to others.

Too often procurement professionals are viewed as purely operational, treated as an after thought or even considered irrelevant to the 'real work' of an organisation.

- So what can be done to ensure procurement is taken seriously?
- And how do you ensure that procurement delivers on its potential to add significant value?

The CIPS Wellington Region Committee warmly invites you to our next event to hear Lawrence Green of Leader Greatness Ltd. explore procurement as a form of leadership. In particular, ensuring you have a significant impact by being clear about what you stand for, by playing to your strengths and by successfully navigating the 'dance of change'.

Drawing on his experience in working with senior leaders, Lawrence will share some provocative insights as well as a series of street-smart strategies and tools for accelerating your own influence and impact.

Speaker

Lawrence Green is a leadership coaching specialist, leadership trainer, and the founder of Leader Greatness Ltd. He counts himself fortunate to have worked with senior leaders and the challenges of leadership since 1996; and in his work, he focuses on helping leaders liberate their potential for delivering better results. His passion for leadership is driven by a desire to help inspire a generation of leaders who are audacious in their ambition and capable of growing the next generation of outstanding leaders behind them.

Kindly hosted and sponsored by Deloitte.

Deloitte.



INVITATION

When & where

Thursday 23 June 2011

Level 16, Deloitte House,
10 Brandon Street, Wellington.

What time

Registration: 5.15pm

Start: 6.00pm

End Time (approx): 7:30pm

How much will it cost?

CIPS Members - \$16.00AUD*

Non CIPS Members - \$22.50AUD*

(*Please note prices listed are applicable for online bookings. GST is not applicable. Manual bookings will incur a 10% administration charge).

Please note that payment must be made prior to the event to confirm attendance.

Catering

Refreshments hosted by Deloitte.

RSVP

Please book online at
[www.cips.org/trainingevents
/networkingevents](http://www.cips.org/trainingevents/networkingevents)
by **Friday 17 June 2011.**

Contact Jayne on 021 278 8511 or
email nzevents@cipsa.com.au
with any queries.

CIPS Australia

Level 10, 520 Collins Street, Melbourne VIC 3000, Australia

Tel: +61 3 9629 6000 Fax: +61 3 9620 5488

Email: nzevents@cipsa.com.au www.cipsa.com.au

CIPS New Zealand

