

Changing supply contracts



INVITATION

The Wellington Committee and CIPS New Zealand are delighted to invite members and other professionals to our next event to hear Kirsten Lloyd of Chorus discuss 'Changing Supply Contracts'.

Chorus has recently gone through an intense 'Supplier Relationship Management' project with its network of service providers. The approach taken raised a number of interesting issues as Chorus sought to move forward from traditional contract management to a relationship style agreement.

Our guest speaker, Kirsten Lloyd is the Strategic Relationship Manager for Chorus. She played a central role in the process and has an interesting story to tell about the journey as it unfolded.

About Chorus: Chorus operates the physical network that many telecommunications providers use to deliver phone and Internet services to their customers. Although a part of Telecom New Zealand, Chorus has been established as a separate business unit as part of the government's deregulation of the copper local loop. Their job is to build and maintain Telecom's copper and fibre network and make it available for other telecommunications providers to use.



About Kirsten Lloyd:

Kirsten has been involved in the telecommunications industry for a number of years, having started life as an Electrical and Electronic Engineer. She has moved through Telecom's corporate sales arm and then back to the network arm in her current role of Relationship Manager. As an aside, she represented New Zealand as an international netball umpire to which she credits her ability to think quickly on the fly and be brave enough to keep people on track when faced with the myriad of issues that changing contracting arrangements has presented.

This event has been generously sponsored by Hudson Global Resources (New Zealand) Limited and supported by the Wellington Regional Chamber of Commerce.



When & where

Thursday 4 November 2010

Wellington Regional Chamber
of Commerce
Level 28 Majestic Centre,
100 Willis St, Wellington Central.

What time

Registration: **5.00pm**

Start: **5.30pm**

Close: **7.15pm**

Catering

Complimentary drinks and
canapés will be provided.

How much will it cost?

\$22AUD CIPS & Chamber Members

\$30AUD Non CIPS Members

*Please note prices listed are applicable for
online bookings. GST is not applicable.

RSVP Online

Monday 1 November 2010

Book online at [www.cips.org/en-au/
trainingevents/networkingevents](http://www.cips.org/en-au/trainingevents/networkingevents)

Contact Jayne on 021 278 8511

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