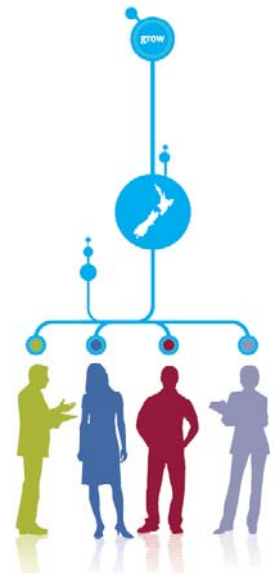


# Government Procurement Reform

- *achieving cost savings;*
- *building procurement capability and capacity;*
- *enhancing New Zealand business participation; and*
- *improving governance, oversight, and accountability.*

## E-newsletter for the procurement industry - December 2009

This newsletter is the second in a series of regular updates on the Government Procurement Reform Programme.



## Centres of Expertise hit the ground running

Resources have been finalised for a lot of the work being undertaken for the Government Procurement Reform Programme and particularly across the Centres of Expertise. We're happy to introduce the following team members to you:

John Ivil joins us from his leadership role in Procurement at the Ministry of Health, prior to that John led some major contract work at New Zealand Defence Force and he has a background in defence logistics. John is the Manager for the Cost Savings work stream. John's role sits across all of the Centres of Expertise.

The team leader for the stationery Centre of Expertise is Neville Johnson, Neville is also joining us from the Ministry of Health where he has led some major contract activities and been heavily involved in the rewrite of Ministry procurement policy.

The team leader for the passenger vehicles Centre of Expertise is Paul Simonsen. Paul joins us from the Police, where he was the procurement expert for police vehicles; Paul also has a background in the motor industry which places him a great position to lead the all-of-government work on vehicles.

The stream of work that focuses on procurement capability and capacity is being led by Peter Cooper. Peter has a background supporting procurement development in both the public and private sector both within New Zealand and internationally.

The stream of work that focuses on improving procurement governance, oversight and accountability is being led by June Ralston. June has worked in many public organisations in both New Zealand and abroad and has led development of procurement policy; June also has a legal background that will be very useful in our work.

The Centre of Expertise for IT equipment, hosted by the Department of Internal Affairs, is being led by Gareth Charles. Gareth is a New Zealander who has recently returned from the UK. Gareth was the head of ICT procurement at Transport for London and recently finished a major acquisition of desk tops and lap tops there, as part of a much wider strategy to improve all IT procurement. The IT equipment CoE can be contacted via email: [coe@dia.govt.nz](mailto:coe@dia.govt.nz).

With resources in place across the Centres of Expertise and the Government Procurement Reform team, there will be a lot of activity on the reform programme in the New Year.

## Resources

See [www.procurement.govt.nz](http://www.procurement.govt.nz) for information on the reform including:

- [Frequently Asked Questions](#) on the reform programme
- Procurement Reform [Governance Structure](#)
- The [October 2009 Cabinet paper](#).



## Supplier meetings with stationery and vehicle Centres of Expertise (CoE)

Now that the teams for the stationery and passenger vehicles CoEs are in place, the next step is for the teams to have focused catch ups with suppliers. The CoE team leaders will be approaching suppliers in the New Year to schedule one-on-one catch up sessions. The purpose of these meetings is to get feedback from suppliers before a Request for Proposal (RFP) is made. Suggestions, comments and information provided by suppliers in these sessions will be incorporated into the thinking around the RFP.

## Supplier presentations

During October and November, MED held a number of briefings on the procurement reform and the Centres of Expertise. The target audience for these initial briefings was manufacturers in the laptop/desktop, multi functional device and passenger vehicle spend areas.

The [presentation slides](#) from these briefing sessions are available on the procurement website. There were a number of questions raised by suppliers throughout these briefings – these [questions and their answers](#) are also available on the procurement website.

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## Tender to provide procurement training

One of the streams of work in the Government Procurement Development Programme is focused on building capability and capacity of procurers operating in the State sector. In order to work towards this, New Zealand needs a comprehensive procurement training and education programme to support and encourage this development.

### Training seminars

MED also require a series of non-assessed procurement training seminars on a range of topics. MED will be issuing a Registration of Interest this week seeking procurement training facilitators and providers for this procurement training course material. The non-assessed training will need to be targeted to all levels of procurement practitioners including those who are in the procurement profession and those whose job only contains elements of procurement. The Request for Proposal will be published on GETS in December; however interested parties will have until late January to respond.

### CIPSA

Formally assessed education programmes to graduate level in international best practice are provided to the procurement profession through the Chartered Institute of Purchasing and Supply (CIPSA). MED is working with CIPSA to establish a full range of assessed education for public sector procurers in New Zealand who require these qualifications. We will be advising you of the details of this partnership in 2010

## October 2009 Cabinet paper available to read

The [October 2009 Cabinet paper](#) is now on [www.procurement.govt.nz](http://www.procurement.govt.nz). The Cabinet paper reinforces Ministers' commitment to drive collective value through an all-of-government approach and provides an update on the progress of the Government Procurement Reform Programme, including the announcement of the Centres of Expertise and the ongoing funding agreement for the Reform Programme.