

# Above and beyond



Fellowship (FCIPS) is the highest grade of membership and is awarded as a hallmark of professional standing

# FCIPS

You may already have what it takes  
to reach the heights of FCIPS



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CHARTERED INSTITUTE OF  
PURCHASING & SUPPLY®



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Are you  
Fellowship  
material?

How long is it since you took the opportunity to focus on what you have achieved and learned during your career? Take a step back, look at the application requirements later in this brochure and take this opportunity to review your own achievements and development.

You may well find that you are eligible to apply.

## What is Fellowship and why might it be right for you?

It is a recognition of outstanding achievement and contribution to the profession and is awarded to those who can demonstrate their commitment to advancing standards and strategic thinking, who encourage training and best practice in their staff and whose standing in their organisation is of the highest level.

Fellows are expected to, and do give something back to the profession by promoting the Institute, by being involved and by demonstrating the importance of the profession to the wider business and public world.

## A diverse community of the crème de la crème

CIPS encourages members from all sectors and all backgrounds from around the world to contribute to building a Fellowship that leads and inspires the membership as a whole. Fellows won't just be high achievers, they will be people who have or are helping change and improve the profession for the better.

Benefits  
for you  
while you  
help  
others  
benefit

Fellowship means recognition for you as an individual. This is evidenced by the letters FCIPS after your name.

And Fellowship brings other benefits such as the framed Fellowship certificate, the announcement of your Fellowship in Supply Management magazine, exclusive events with senior agenda business speakers and other networking opportunities.

Being a Fellow can also be lucrative – a recent survey showed that directors and heads of function that are CIPS Fellows earned as much as £22,000 more than non Fellows\*.

However Fellowship also asks something of you – that you look for opportunities to promote the profession through activities such as mentoring, publication of articles on aspects of purchasing and supply, speaking at high level events, serving on committees, or supporting branch activities.

\* Croner Purchasing & Supply Rewards 2009.

## Your organisation also benefits from your Fellowship

Fellowship gives you access to a network of senior people to meet, discuss similar issues and exchange ideas and experiences. It also gives you considerable standing within the procurement community, which can often help with negotiations. You can also establish links with other professionals and sectors that add value and influence.

If Fellowship appeals to you, then it's likely that you'll also be interested in our Leaders' Network. The Network is a unique forum for people with a strategic influence over procurement and supply that encourages learning, discussion and debate through a portfolio of networking services and events.

# Take a look at the profiles of some existing Fellows:



## Dr Joe Sanderson

Joe received his PhD in 2000 and joined Birmingham Business School in 2001 as Director of the MBA Strategy and Procurement Management. In 2006 he set up the School's Doctorate in Business Administration, which he successfully ran until September 2009 when he returned as Director of the MBA Strategy and Procurement Management. Joe is also a visiting lecturer at the Bartlett School of Graduate Studies, University College London.

He has carried out research, consultancy and competence development activities with a wide range of public and private sector organisations including Rolls Royce, HSBC, IBM, BAE Systems, NHS PASA, the Ministry of Defence and the former Department for Trade and Industry (DTI).

Joe has published several research monographs with colleagues at Birmingham and articles in a number of leading UK and US supply chain management and public sector management journals. He is a regular reviewer and in 2007 was recognised as 'Outstanding Reviewer of the Year' for his work on Supply Chain Management: An International Journal. At the end of 2009 he was invited to sit on the journal's Editorial Advisory Board.

Joe is a member of the CIPS Aerospace and Defence Procurement Group and sits on the CIPS Impartiality Committee.

***"Fellowship to me means a great deal, it shows that the Institute recognises that academic excellence is a vital part of the purchasing and supply profession's armoury."***

## Sarah J Ellis

Sarah brings with her a wealth of strategic and tactical procurement experience, gained across a diverse range of sectors, including finance, FMCG and media.

Sarah graduated with a BA in English and Philosophy from the University of Leeds and her career includes spells with Trusthouse Forte, Master Brands Europe and Visa International.

In June 2001, she joined the BBC as the Head of Commodities and Services Procurement. Her current role as Head of Sourcing for the BBC, covers a broad range of spend.

Sarah continued her development by undertaking an MBA in Strategy and Procurement at The University of Birmingham, graduating in 2004.

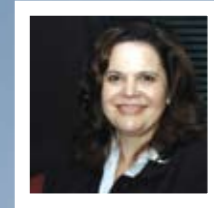
Her involvement with CIPS includes election to the Council (2005) and twice as a judge for the CIPS/Supply Management Awards.



***"Being a Fellow is an honour. I have always thought that one should aim for the highest level of competence and achievement so I was tremendously pleased when I became FCIPS. I have found that it***

***has brought new contacts with those who are "best in class" which has been an inspiring and enjoyable experience."***

## Karen van Vuuren



Karen is Chief Procurement Officer of Absa, one of South Africa's largest financial services organisations with 10 million customers and 40,000 staff. She is responsible for Group Sourcing practices for the bank with an annual spend of R14 billion.

She has also worked for Transnet, South Africa's rail, ports and pipelines State Owned Enterprise; the Gauteng Shared Service Centre (GSSC), a department of the Gauteng Provincial Government and the South African Post Office.

For six years Karen was the South African representative in the International Research Study of Public Procurement, consisting of key procurement practitioners and academic research groups in North America, the United Kingdom, South Africa and Europe.

Karen has presented papers on PSCM Best Practices and Corporate Social Responsibility in Hungary, Australia, the Netherlands, Switzerland, Lesotho, Zambia and Botswana as well as at various conferences in South Africa.

Karen holds a B Comm Law and an Honours Economics degree, both obtained cum laude. She completed her MBL at the University of South Africa in 2001. In 2004 Karen obtained her MCIPS qualification and in 2006 was granted fellowship status.

As the chairman of the board of the Institute of Purchasing and Supply of South Africa (IPSA) she was instrumental in crafting the relationship with CIPS, with whom IPSA is joining as part of the establishment of CIPS Southern Africa in April 2010.

***"Fellowship of CIPS is the highest standard that can be achieved in the profession, people who are Fellows have a responsibility to encourage others to strive to achieve high standards – I am passionate about professional development and believe that it will enable us to reach even greater recognition in the global community."***



## Richard Anstis

Richard is one of the latest recipients of CIPS Fellowship.

In a 30 year business career spanning both the private and the public sector, Richard has always been a strong advocate for better training in commercial and contract management skills for all, and for recognition and reward for those who can demonstrate those skills.

His relationship with CIPS goes back more than a decade, and he has served as a CIPS Council Member and a CIPS Examiner. He is also the Secretary of CIPS Surrey branch.

As Senior Lecturer in Procurement at The National School of Government in Sunningdale, Richard has been closely involved with the development and delivery of the CIPS Public Sector units at Level 5 and 6.

***"For me, as an individual, Fellowship is about recognition and responsibility - recognition by my peers that I have reached a level of knowledge and standing to achieve this award and responsibility to promote professional procurement, high ethical standards and to inspire others."***

## Are you eligible for Fellowship?

We would expect prospective Fellows to match some of the following criteria:

- Hold a position of influence and responsibility
- Be personally accountable for a significant strategic business area such as financial, people or performance
- Be able to demonstrate strategic level achievements such as turn round of company fortunes, reached the top in a particular field or high level technical leadership
- Have made a contribution to the profession such as speaking engagements, working with universities, or institute activities, writing of articles or papers

## What are the procedures when you apply for Fellowship?

You should submit a detailed application including all the relevant information outlined under “**how to structure your application**”.

You should have been a full member of the Institute for at least two years, you should show that you have committed to Continuing Professional Development (CPD) and you should be able to demonstrate that you have made a contribution to the profession and its development.

You will be informed if your application does not meet the initial criteria, or if further information or documentation is required.

Applications that meet the initial criteria will then be forwarded to the Fellowship Panel.

Typically, the application process takes a maximum of six weeks and applicants will be advised of the outcome by letter.

There is an assessment fee payable on application.

If an applicant is not successful, feedback in writing will be provided to enable positive action to be taken. You may be encouraged to re-apply after a suitable period of time.

Should an applicant wish to challenge the Fellowship Panel’s decision, details of a formal appeals process can be provided.

Please email [fellowship@cips.org](mailto:fellowship@cips.org) if you require more information.

## How to structure your application for Fellowship

All applications should follow the general format detailed below and be submitted by email ([fellowship@cips.org](mailto:fellowship@cips.org)) or post. All applications will be treated in the strictest of confidence. Applicants should have been full Members for at least two years and should be able to demonstrate Continuing Professional Development (CPD).

<p><b>SECTION 1 Personal Information</b></p> <ul style="list-style-type: none"> <li>■ Name and membership number</li> </ul>	
<p><b>SECTION 2 Career details</b></p> <ul style="list-style-type: none"> <li>■ CV In your current role describe your responsibility including: Level within your organisation/profession Extent of responsibility within the procurement function and accountability (eg strategic-board level) In previous roles detail any particular achievements</li> <li>■ Job description</li> <li>■ Organisation chart showing your position within your organisation</li> <li>■ Letter of support from your line manager or a senior practitioner you are engaged with outside of your organisation and part of your network</li> <li>■ Details (including dates) of your academic/professional qualifications.</li> </ul>	<p>Submit an outline of your current role and responsibilities in this section (no more than 500 words).</p> <p>Reference your documents accordingly below: Reference appendices:</p> <ul style="list-style-type: none"> <li>■ CV</li> <li>■ Job description</li> <li>■ Organisation chart</li> <li>■ Letter of support</li> <li>■ Details of academic /professional qualifications.</li> </ul>
<p><b>SECTION 3 Contribution to the procurement community</b> Provide a summary of your involvement with professional bodies, sector associations or your membership of any committees, explaining your contribution in developing the procurement profession, within your own organisation and within your sector and associated networks, both in the context of your role but also from an extra curricula perspective and as part of your own Continuing Professional Development (CPD).</p>	<p>Provide an overview of your engagement in the procurement community both in the context of your job role, but also extra curricula involvement, eg special interest groups, speaking at conferences, research, branch engagements, examining, etc. You should also include your CPD activities.  (Use no more than 500 words to explain this area).</p>
<p><b>SECTION 4 The importance of being a Fellow to you as an individual and the profession</b> This is your opportunity to explain what FCIPS would mean to you, how you think the profession would benefit from your Fellowship status. You should highlight any significant achievements in developing and/or promoting the profession and why you think you should be awarded Fellowship. Applicants may wish to provide additional letters of support with their application.</p>	<p>Provide an overview of what it would mean to you to become a Fellow of CIPS, and how you propose to act as a champion for CIPS in promoting the work of the Institute both in terms of your organisation and the wider procurement community.  (Please use no more than 500 words to outline your perspective).</p>

### Checklist – Fellowship application

Have you completed and enclosed the following?

- Application following the format detailed
- CV
- Organisational chart
- Job description
- Letter of support
- Assessment fee



For more details/queries email [fellowship@cips.org](mailto:fellowship@cips.org) or telephone +44 (0) 1780 756777 and ask for the Standards Team.